Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

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PAGE 01 THE HA 02389 281419Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 DODE-00 /021 W
----------089454 281421Z /45
P R 281315Z APR 78
FM AMEMBASSY THE HAGUE
TO SECSTATE WASHDC PRIORITY 2549
USDOC WASHDC PRIORITY
INFO USMISSION USNATO

UNCLAS THE HAGUE 2389

USDOC FOR SIPS

E.O. 11652: N/A
TAGS: BEXP, NL
SUBJ: PRODUCT OPPORTUNITY-DUTCH GOVERNMENT CONSTRUCTION TENDERS

REFS: A) THE HAGUE 1650; B) THE HAGUE 1864; C) STATE 089836

1. AS REPORTED IN REFTEL (A) ICB 205 IS A DUTCH GOVERNMENT CONSTRUCTION PROJECT. IT INVOLVES CONSTRUCTION OF A REINFORCED CONCRETE BUILDING, ROADWORK DRAINAGE ETC., FENCING MISCELLANEOUS EARTHWORK AND SPECIAL ELECTROTECHNICAL WORKS AT VOLKEL AIRBASE, THE NETHERLANDS. IN THE PAST, WE HAVE NOT SUBMITTED CONSTRUCTION PROJECTS IN REGULAR GOVERNMENT FOREIGN TENDER REPORT TO USDOC SINCE US FIRMS ARE NOT USUALLY INTERESTED IN SUCH PROJECTS BECAUSE OF INTENSE LOCAL COMPETITION. INFORMATION IN PARA 3, REFTEL (C) TENDS TO STRENGTHEN THIS CONCLUSION.

2. NONETHELESS, WE ARE CONTINUING OUR EFFORTS REPORTED IN REF (A) TO INTEREST U.S. FIRMS LOCATED HERE IN DUTCH GOVERNMENT CONSTRUCTION PROJECTS. WE WOULD BE PLEASED IF SHORROCK WOULD NOW LIKE TO BE CONSIDERED FOR SUCH PROJECTS. UNFORTUNATELY, THE CLOSING DATE FOR EXPRESSING A DESIRE TO PARTICIPATE IN ICB 205 WAS APRIL 15, 1978.
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3. ACTION REQUESTED. IF SHORROCK, INC. IS INTERESTED IN SUBMITTING BIDS FOR FUTURE CONSTRUCTION PROJECTS PLEASE ADVISE WHETHER COMPANY IS NATO ELIGIBLE AS WELL AS NAME AND ADDRESS OF COMPANY'S EUROPEAN SUBSIDIARY.
BROWN

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Decaption Date: 01 jan 1960
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Disposition Action: n/a
Disposition Approved on Date:
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Disposition Comment:
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Disposition Event:
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